



*Bishop Dr. Faye Moore Bible Quiz*  
**Church of the Living God**

*The Pillar and Ground of the Truth,  
Which He Purchased with His Own Blood, Inc.*  
**JEWELL DOMINION**



Date: April 27<sup>th</sup> , 2024

To: Pastors & Youth Coordinators

Re: 2024 Bible Quiz

All praises to God. It is time for our 2024 Bible Quiz. The theme this year is “God is the Source.” I am excited about what God has for you all this year. In this packet are instructions and expectations for each age group. Please read all directions carefully and adhere to the deadlines set. Please take special note of the following:

- a) Children must participate in the category according to their current age (at the time of the Bible Quiz)
- b) Youth reciting the Old & New Testament and the 14-16 age group must be in person to participate.
- c) There are strict deadlines; no late entries will be accepted.
- d) If a child participated in 2023, pay close attention to the appropriate task for this year. They will not repeat the same task as last year. If you are not sure, don't hesitate to get in touch with Dec. Dr. Swope-Farr.

<b>Task</b>	<b>Due Date</b>	<b>Submission Format</b>
Old & New Testament (13 & under)	Saturday, July 20 <sup>th</sup> , 2024 9:30 am	In-Person
Christian Game (13 & under): 2 <sup>nd</sup> & 3 <sup>rd</sup> Year participants only	Sunday, June 16 <sup>th</sup> , 2024	Word, Google, or PDF Document
Bible Quiz Jeopardy (Age 14-16)	Saturday, July 20 <sup>th</sup> , 2024 9:30 am	In-Person
Christian Based Business (Age 17-19)	Sunday, June 16 <sup>th</sup> , 2024	PDF Document

If you have any questions, don't hesitate to contact Dec. Dr. Swope-Farr via email at [bishops2@yahoo.com](mailto:bishops2@yahoo.com).

Good Luck, and I look forward to reviewing your submissions.

Dec. Dr. Telashay Swope-Farr, Ph.D.  
Director, Bishop Dr. Faye Moore Bible Quiz

**Enclosures:** Bible quiz material for all age groups

## Age 13 and Under

1. **First-year participants must recite the following:**
  - a. New Testament (Age 8 & Under)
  - b. Old Testament (Ages 9-13)
  - c. **OR** Recite Old & New Testaments (2<sup>nd</sup> year participates only)
2. **Second- or Third-Year Participants must pick ONE of the following options:**
  - a. Design a Christian card game
  - b. Design a Christian board game

**Directions: Chose an option above and include the following:**

1. *Create a purpose for your game*
  - The idea of the game
  - **Theme-God is the source**
  - Objective
  - Rules
  - Mechanics
2. *Utilize the following scriptures*
  - God created you for good works. Ephesians 2:10
  - Without God, you can do nothing John 15:5
  - Have confidence that God hears your prayers 1 John 5:14
  - Your help comes from the Lord Psalms 121:1-3
3. *Submit each element as a Word doc, Google doc, or PDF*
  - **Title**
  - **Instructions (Outlined in #1 above)**
  - **Pictures of physical game**
  - **One-minute video explaining your creation.**

**Due via email: June 16<sup>th</sup>, 2024. Email: [bishops2@yahoo.com](mailto:bishops2@yahoo.com)**

## Ages 14-16

**Let's get ready for a little friendly competition through COTLG Bible Quiz Jeopardy. Below is a bank of bible questions and supporting scriptures that each participant must learn.**

**Directions: Memorize the following questions and answers to learn more about God and earn the highest score. Participants who earn the highest three scores will win first, second, and third place. All others will receive a participation award.**

### **Category #1: God is Sovereign**

1. The 3 Omni attributes of God; What is omnipotence, omniscience, and omnipresence? Psalms 147:5, Hebrews 4:12-13, Psalms 139
2. God has willed all events; What is predestination? Ephesians 1:11
3. Everything exists because of God; What is God the source? I Corinthians 6:8
4. God uses evil to accomplish good; What is God's purpose for our lives? Romans 8:28, Genesis 50:20
5. Salvation is a divine work; What is divine sovereignty? Romans 9:6-26

### **Category #2: Exclusive Source**

1. Our help comes from God; What is the Lord, my keeper? Psalms 121:1-3
  2. Believers are nothing without Jesus; What is Jesus the Vine? John 15:5
  3. The Bible is True; What is inspired Word of God? 2 Timothy 3:16; 2 Peter 1:21
  4. Believers must have a solid foundation; What are the words of Jesus Christ? Matthew 7:24-27
  5. God revealed in three persons; What is the Trinity? Matthew 28:19; 2 Corinthians 13:14

### **Category #3: The Holy Spirit**

1. Jesus sends believers a gift; What is the Holy Spirit our Helper? John 14:16
2. Residence of the Holy Spirit; What is the Holy Spirit living in believers? Romans 8:9; 1 Corinthians 6:19-20
3. Believers understand & interpret God's word; What is the revealer of truth? John 16:13
4. The harvesting of fruit in believers; Who is the fruit producer? Galatians 5:22-23
5. Spiritual gifts given to believers; Who is the gift giver? 1 Corinthians 12

### **Category #4: Prayer**

1. Share your life with God; What is drawing near to God? James 4:8; Jeremiah 33:3
2. Give God thanks; What is the expression of gratitude? 1 Chronicles 16:34; Psalms 9:1; 1 Thessalonians 5:18
3. Repentance; What is confession of sins? Psalms 32:5; Psalms 103:12
4. Rejoice, pray, and give thanks; What is an act of worship & obedience? 1 Thessalonians 5:16-18
5. Acknowledgement; What is God in control? Isaiah 46:9-10; 1 Chronicles 29:11

### **Category #5: The Creator**

1. Commemorate; What is remembering your Creator? Ecclesiastes 12:1
2. The source; What is our foundation? Genesis 1:26-28; Deuteronomy 8:18
3. Reverence; What is cultivating a godly fear? Proverbs 9:10; Hebrews 12:28
4. Meditation; What is keeping focused on God? Psalms 66:6; Psalms 119:55
5. The Potter; Who is God our Creator? Psalm 100:1-3; Isaiah 45:9; Romans 9:20-24

## 17-19 Age group

**Directions: Develop a Christian-based business with the mission to draw people to God and be a resource for the community, as well as a vision to be an ambassador for Christ.**

### *Criteria*

1. Create a business using the business plan template provided
  - a. Provide three or more supporting scriptures for the following components of the business plan wherever applicable:
    - i. Product service plan
    - ii. Marketing plan
2. How will your financial plan support God's kingdom?
  - a. Include three or more supporting scriptures.
3. How will your management/organizational plan align with God's order for organizations? (i.e., how should your leadership be organized)
  - a. Provide three or more supporting scriptures.
4. Mission-provide three or more scriptures to support and align with the directions above
5. Vision-provide three or more scriptures to support and align with the directions above
6. Business pitch-30 second video
  - a. Name
  - b. Mission
  - c. Vision
  - d. Product
    - i. the benefit of the product for God's kingdom

**Due via email: June 16<sup>th</sup>, 2024. Email: [bishops2@yahoo.com](mailto:bishops2@yahoo.com)**

**See business plan template on pages to follow.**

**Logo Here**

# **BUSINESS PLAN**

**Prepared By**

Enter your email and Web addresses

**Date Prepared**

Enter month and year

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# **Executive Summary**

*Action Step 10.2 Executive Summary Questions*

## **Venture Description**

What business is your venture in, and what is the current stage of development? Current stage of development may be start-up, initial operations, expansion, rapid growth, or stable operations. Briefly describe your business model. What is unique about the product/service, and what proprietary rights does the business have?

## **Management and Organization Plan**

What form of organization does the business operate under, and why? Who are the key management team members and what skills do they have to help the business? Who are the key support groups for your management team, including accountants, attorneys, consultants, board of directors, and advisory board members?

## **Marketing Plan**

What is the market like in terms of the industry, the customer, customer needs, product benefits, the venture's target markets, and the market penetration plan? Who are the major competitors, and what are their strengths and weaknesses? What are your market penetration plans? Include specific facts and figures from your market research.

## **Financial Plan**

What will it cost to start this business? What are the projections for sales and net profit? How much cash will be needed to start and operate this business? What sources of financing have been, and will be, sought? How much money has been contributed by the entrepreneur? What is your exit strategy?

# Management and Organization Plan

*Action Step 7.1 Management and Organization Questions*

## Legal Form of Business

What legal form has been selected? What are the primary reasons for this selection? What is the state of incorporation (corporations) or organization (LLCs)? In which states will it be necessary to be authorized to do business? Some legal forms allow for special elections for tax purposes. What, if any, tax treatment elections will you request?

## Management Team

What is the contribution of the entrepreneur? Who are the key management team members, and what are their job descriptions and prior experiences? What offices or titles will each hold, such as president or chief financial officer? What experience and qualifications are desired for future management positions? When and how will these be filled?

## Board of Directors/Advisory Board

Who are the board of directors or advisory board members? Include names, compensation, and any ownership in the company. What are their qualifications related to the business?

## Recruitment and Selection of Employees

What is your plan to find and hire self-motivated people for your business? What are the required qualifications, the duties to be performed, and the interview and hiring guidelines to be followed?

## Compensation and Ownership

What is the compensation package for the entrepreneur and key management team members? What are their salaries, benefits, and bonuses? What portion of the business is owned by the entrepreneur and management team?

### Employee Reward and Incentive Plan

What system for employee rewards and incentives will be in effect? What is the incentive plan? Include special recognition awards, lump sum awards, bonuses, stock options, profit sharing, deferred compensation, commissions, teamwork, and flexible hours.

### Infrastructure

Who are the key advisers? Include names and compensation of accountants, lawyers, bankers, and consultants. What expertise will they provide? Include strategic alliances, computer technology, management, marketing, and specialists in product or service issues.

# Product/Service Plan

*Action Step 4.1 Product/Service Questions*

## Purpose of Product/Service

What is the purpose of the product/service? How does the product/service benefit the customer? Does it solve a problem or address an opportunity? Is it a luxury item or a needed good?

## Features and Benefits

What are the unique features of the product/service, such as cost, design, quality, and capabilities? What benefits does the customer receive? What problem is solved for the customer?

## Stage of Development

What is the history of product/service development? At what stage of development is the product/service (model stage, working prototype, small production runs, full manufacturing/ production, or other)? When do you plan to achieve other stages of development? At what life cycle stage is the product/service (conception, introduction, growth, maturity, innovation, or decline)?

## Product/Service Limitations

What are the inherent product/service limitations, if any? Include perishability, limited shelf life, installation needs, legal restrictions, staff availability, or other relevant limitations.

## Product/Service Liability

What are the liabilities this product/service may pose? What are the insurance requirements and costs? What other factors may reduce or eliminate product/service liability?

## Production

What is the production process? How much will be produced internally, and how much will be subcontracted out? What are the costs and services involved with subcontracting? Who are the backup subcontractors, what are their costs, and who supplies the services? Include shipping, billing, inventory, stocking, and payment terms.

### Facilities

What are the plans for facilities (manufacturing, office, retail)? Include manufacturing facilities, production capacity, and future capital required to build facilities.

### Suppliers

Who are the primary raw material/service suppliers, and what are their significant purchasing contracts? Are there backup suppliers?

### Related Products/Services and Spin-Offs

What related products/services will be provided, and how will they increase or enhance the venture's profitability? What new product/service (spin-offs) could be developed to meet changing market needs in this industry or others?

### Trademarks, Patents, Copyrights, Licenses, Royalties

How will you protect intellectual property? What patents, trademarks, or copyrights have been obtained, or which ones will be pursued? What license or royalty agreements are associated with the product/service, and what plans have been made for future agreements? What distribution rights have been obtained or given away?

### Governmental Approvals

What governmental agencies regulate businesses in your industry? What governmental approvals are necessary, and what is the status of such approvals? Some examples of agencies providing governmental approvals include the FDA, EPA, FCC, USDA, OSHA, IRS, secretary of State, State Department of Revenue and Taxation, Workers' Compensation Division, health departments, planning and zoning commissions.

# Marketing Plan

*Action Step 5.1 Marketing Plan – Industry Profile Questions*

## Industry Profile

### Current Size

What is the current size of your industry for this product/service? What is the size of your industry at the national, regional, state, and local levels? How many dollars are spent and/or units consumed annually in the industry? Cite the sources of information.

### Growth Potential

How much is the industry growing, stabilizing, or declining? Cite the sources of information.

### Industry Trends

What are the trends in the industry? What effect does technology have on the business? How is the Internet affecting your industry? Cite the sources of information.

### Distribution Channels

## Competitive Analysis

*Action Step 5.2 – Marketing Plan – Competitive Analysis Questions*

### Direct Competition

What direct competition exists for your product/service? What companies sell similar products/services to the same target market? Cite the sources of information.

### Indirect Competition

What indirect competition exists for your product/service? What companies sell different products/services that fill the same need as your product/service? Cite the sources of information.

### Future Competition

What future competition do you expect to have for your product/service? Cite the sources of information.

## Competitive Analysis

What is your competitive advantage? Include a competitive analysis chart (activity 5b) and summarize key points. How will your product/service compete in the areas of price, quality, unique features, distribution system, marketing/advertising, geographic location, and strengths/weaknesses?

## Market Analysis

### *Action Step 5.3 – Marketing Plan – Market Analysis Questions*

### Target Market Profile

What target market will be selected? How many potential customers and/or potential dollars are available in this market segment? What is your share of the market? What other markets, if any, will be targeted and at what stages of the business? Note that the target market might be firms in the distribution channel instead of the end user.

### Customer Profile

What is the profile of the intended customer, including age, gender, profession, income, and geographic location? What attitudes, values, belief systems, and social status define this customer group? For business customers, what is your customer's business type, SIC and NAICS codes, intended use for the product/service, geographic location, and size of organization?

### Future Markets

What opportunities could occur in future markets, including market size, method of market penetration, projected date of entry, and approximate costs?

## **Pricing**

### **Pricing Strategy**

What are your short-term and long-term pricing strategies? Why have you selected these strategies? What are the competitors' pricing strategies? What pricing constraints and sensitivities exist for your product/service?

### **Price List**

What is your price list, including purchase price, quantity discounts, introductory offers, shipping costs, and warranties/maintenance contracts?

### **Pricing Policies**

What are your pricing policies, including volume pricing, avoiding price conflicts, and bundling products and services?

## **Market Penetration**

### **Company Image**

What is the image of your company? How will you portray that image? How will your image be noticed by potential customers (for example, how the phone is answered, what the invoices look like, and the company's involvement in civic organizations and causes)?

### **Customer Service**

What are your customer service strategies? What policies will you establish for warranties and guarantees concerning your product/service? What will be your policy for returns and service costs?

### **Location**

Where will the business be located? How will this site promote your business? What are the demographics of the surrounding neighborhood? How long do you plan to be at this location?

### **Licensing or Distributors**

To whom, if anyone, will you license your product/service? What upfront, annual, and royalty fees will you charge? What companies will be used to distribute your products/services? List the name and address of the distribution company, contact



person, geographical area assigned, and a brief description of the distribution contract.

### **Distributors**

#### Advertising and Promotion

What advertising/promotion will be used for the distribution system and customers? What media will you use to promote your business? What will the advertising/promotion cost?

#### Publicity

What strategies do you have for obtaining publicity for your business? What events will you promote through press releases? What media will you attempt to solicit publicity from?

#### Telemarketing/Direct Mail

Will telemarketing or direct mail be used to sell the product/service to the end user? Where will you obtain a mailing list? What is your schedule for direct mail/telemarketing and estimated response rate? What will the direct mail/telemarketing cost (mailing list, print materials, postage, and cost per contact)?

#### Internet

How will you use the Internet to market your services? What features will you have on your Web site? Will you use email to communicate with customers? What will it cost to build and maintain a Web site?

#### Trade Shows

What trade shows do you plan to use to exhibit your product (name of the trade shows, location, date, size of booth, cost to attend, the projected number of contacts, and other information)? What trade shows do you plan to attend without an exhibit?

#### Market Penetration Effectiveness

What activities are planned to penetrate the market? When will they begin and end? Who is responsible for each activity? How will you measure the effectiveness of each market penetration tactic?

## **Financial Plan**

*Action Step 9.2 – Financial Plan Questions*

### **Start-Up Costs**

What are your estimated costs to start this business? Are these one-time costs (expenditures) or ongoing costs (expenses)?

### **Sales Projections**

What are your sales projections for the next three years? Where did you get the information to project financials? Are the projections reasonable?

### **Income Projections**

What are your net income projections for the next three years? When will your company be profitable?

### **Cash Requirements**

How much cash will be required to cover start-up costs, operations, and/or growth?

### **Sources of Financing**

Benevolence/Support of God's Kingdom

In what ways will your business support and/or be a blessing to the kingdom of God?

### **Exit Strategy**

What is your overall plan for growth? How will this plan enable you to obtain a wealthy harvest upon exit? What are your specific plans for going public, selling the business, merging the business, or other?

## ***Appendix***

Provide pictures or related information regarding your business

